



Creating Passion: Motivating Others To Do Their Best

Seminar Goals

- Recognize the sources of your passion
- Learn how passion can enhance or interfere with achieving your goals
- Identify ways to create an energetic and productive environment
- Develop your skills at inspiring others to do their best

What Does Passion Have To Do With Work?

Excitement
Productivity
Quality of Work
Satisfaction...
All Increase

Where Does Passion Come From?

Basic Needs Driving Needs Work



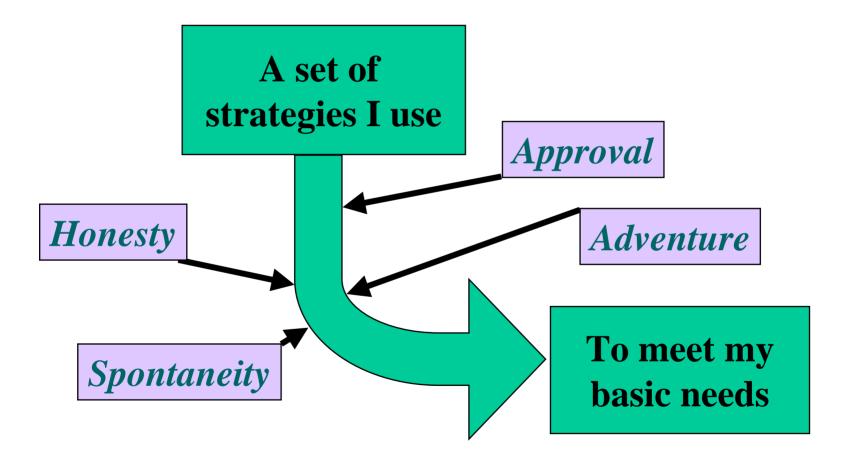
What Are Basic Needs?







What Are Driving Needs?



Words That Describe Driving Needs

Acceptance

Accomplishment

Achievement

Admiration

Adventure

Appreciated

Attractive

Calm

Comfortable

Commitment

Compassion

Competency

Concern

Confidence

Connection

Courage

Creativity

Curiosity

Enthusiasm

Generosity

Grateful

Honesty

Humor

Control

Intimacy

Loving

Loyalty

Optimism

Passion

Peace

Power

Praise

Productive

Religion

Respect

Reward

Romance

Satisfaction

Security

Sensitivity

Sincerity

Spiritual

Spontaneous

Tenderness

Thoughtfulness

Tolerance

Trustworthy

Understanding

Winning



Does Passion Affect Achieving My Goals?





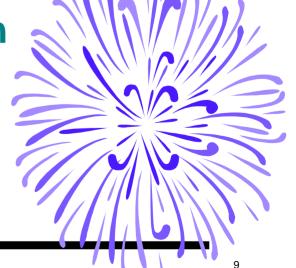


Passion can enhance or interfere with

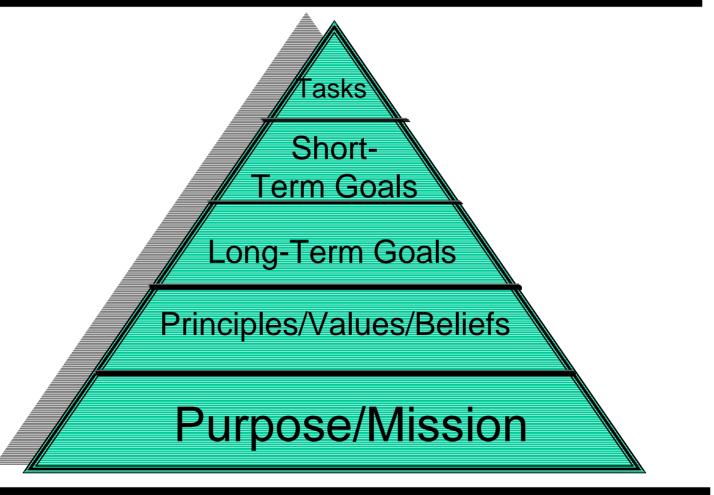
GOAL ACHIEVEMENT

Creating An Energetic & Productive Environment

- Have a vision
- Empower the vision of other people
- Inspire people
- Engage other people's passion



A System Based on Mission



Summary

Passion can make productivity, quality of work, and satisfaction go up.

It happens when our needs are aligned with our work.

It can help us or harm us.

We need to focus on our long term goals.

